



Headquarters:
201 South Main Street
Suite 5
Lambertville, NJ 08530
v: [609] 397-5282
f: [609] 397-5283

1001 Marshall Street
Suite 450
Redwood City, CA 94063
v: [650] 556-1550
f: [650] 556-1520

701 Palomar Airport Road
Suite 170
Carlsbad, CA 92011
v: [760] 804-1301
f: [760] 804-1311

www.healthstrategies.com

Letter of Recommendation for Laura Welch

To Whom It May Concern,

Laura Welch, is a skilled and responsive data analyst who has served on my project teams for the last ten years.

Our firm provides syndicated data and market research to pharmaceutical and biotech professionals. Our clients expect error-free work and Laura delivers. From simple Excel summaries to complex relational data bases in Access; we have relied on Laura's technical skills and quality assurance processes.

Laura is not your "usual contractor," she is truly invested in the success of the projects she supports. She strives to understand what information you need and why so that she can provide the best data. She communicates regularly and she's never missed a deadline in the dozens and dozens of projects we've worked on together. Laura's excellent problem solving skills have lead to many new ways of approaching data analysis and reporting.

I have found Laura to be an invaluable part of our extended team which is why she's been on my speed dial for data-related projects for a decade. I recommend her without hesitation. Please feel free to contact me at rherman@healthstrategies.com or 949-833-7141 with questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rayna S Herman', is written in a cursive style.

Rayna S Herman,
Principal & Practice Leader
Health Strategies Group